On Demand Modeling from American Consumer Database				
		ID NUMBERS Manager ID NextMark ID mIn ID SRDS ID	626256	
On Demand Look a Like Model is built using a sample of your customer audience as the framework. Your customer is matched to the American Consumer Database which consists of 1,000+ attributes of transactions, demographics, interests and more. The		MEDIA TYPE Consumer	<u>a</u> = @	
AI programing quickly identifies top scoring prospec	t audiences.	<b>SOURCE</b> Internet/On-Line, Multi S lists	ourced, Compiled	
SEGMENTS		GEOGRAPHY		
200,000,000 Total Universe / Universe Rate	\$80.00/M	USA		
2,500,000 Top Scoring Prospects	\$80.00/M	OPT-IN		
		OPI-IN		
		MAINTENANCE		
		Market Entry	12/18/2023	
		New to Manager	01/02/2023	
		Counts Through	01/31/2024	
		DATA CARD MAINTENANCE		
		New To System	12/18/2023	
		"New to System" Announcement	12/19/2023	
		Last Update	02/08/2024	
		Next Update	03/08/2024	
		Update Frequency	MONTHLY	

### DESCRIPTION

**On Demand Look a Like Model** is built using a sample of your customer audience as the framework. Your customer is matched to the **American Consumer Database** which consists of 1,000+ attributes of transactions, demographics, interests and more. The AI programing quickly identifies top scoring prospect audiences. House file customers can be suppressed if provided. All customer data is only used for order production and not retained.

**The benefits** of on demand modeling is that prospect audiences can be created based on the samples customers provide. For example, models can be produced using "best" customers, repeat customers, high dollar, seasonal, members and other segments. On demand models can be ordered based upon a mailing's goals.

**Audience Refinement Selects:** Product and Donor Categories, avg. transaction amount, Demographic, Lifestyle Interest, Source: Direct Mail, Online, Method of Payment, Credit Card, House Charge, Deferred Billing, and more. Inquire.

**Product Categories**: Apparel: Women's, Men's, Children, Baby/Infant, Large Size, Intimates, Swimwear, Footwear, Anti-Aging, Beauty/Cosmetics/Skin Care, Health Products, Health Supplements, Ailments, Children Mdse, Books, Toys, Crafts by Category, Gifts, Home Décor, Home Furnishings, Home Office/ Computer Supplies, Jewelry, Linen/Bed/Bath, Magazines, Books, Sporting Goods, Toys, Travel, Luggage and much more. Hundreds available. Inquire.

**Donor\_Categories**: Animal Welfare, Art/Culture, Health, Political, Religious, Veteran, Direct Mail Donors

**Interests**: Reading by Category, Beauty/Fashion, Hobbies, Crafts, Cooking, Diet/ Nutrition, Health, Fitness, Gardening, Sports, Outdoors, Travel, Woodworking, Christian Families, Bible/Devotional Reading and more.

Ailment: Arthritis, Diabetes, Heart Condition, Joint/Mobility and more. Inquire.

## Minimum: 10,000 Postal

### Digital Campaign: Inquire

**Email:** Opt-In Email with deployment Base + \$25/M, 25,000 Min. Prepayment on all email orders. Creative Requirements: HTML & Plain Text. Include client name & address and opt out option. Creative services available for add'l fee \$275+. Client to provide Subject Line, From/To, Seed List. 2 Tests included, additional testing \$150/F per test. Two tracking reports with delivered, opened, click thru. Personalization available. House file suppression available.

## Modeling:

Custom Model Build: 25,000 Min. \$25/M scoring fee.

**Types:** Good Customer Model, Look A Like, Mail Regression Model Min. Data Required: 25M. Build Time: 4-6 Weeks. Mailer to Provide: House file/mail file and customer profile information if available. All mailers for modeling must be cleared and may require Database Contribution.

# **CONTACT DSA** for information

#### PROFILE

### **Donors by Category** (8.00/M)

Animal Welfare Children Health Religious Veteran Political Art/Culture Direct Mail Donors

### Product Category (8.00/M)

Women's Men's Children Large Size Intimates Swimwear Footwear Beauty/Cosmetics Health Products Health Supplements Ailments Children Mdse Collectibles by Category Crafts by Category Food/Gifts Gardening Gifts Home Decor Home Furnishings Jewelry Linens Magazines Books Sporting Goods Toys

# Travel/Luggage

\$8.00/M \$8.00/M \$8.00/M \$8.00/M \$12.00/M \$8.00/M \$8.00/M
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## MANAGER

DSA Direct, LLC

UNIT OF SALE Average	\$50.00
GENDER	
Male	35%
Female	65%

AVERAGE INCOME Value	\$40,000.00
MINIMUM ORDER	
Minimum Quantity	10,000
Minimum Price	\$750.00
COMMISSIONS	
Broker Agency	20% 15%
NET NAME ARRANGEME	NTS
Net Name is allowed	
Floor	85%
Minimum Quantity	50,000
Run Charges	\$8.00/N
EXCHANGES Exchange is not allowed	
REUSE Reuse is allowed Minimum Quantity Run Charge	c
CANCELLATION Charges	\$100.00/F
CANCELLATION INSTRU	JCTIONS
at full rental rate. Orders r incur a \$100/F cancel fee,	
KEY CODING	
Key Coding is available Charges	No charge
ADDRESSING	
FTP	\$75.00/1
EMAIL	\$75.00/I
RUN CHARGE	\$8.00/M
SPECIAL INSTRUCTION	S
business days prior to tes launched date is determine	d on Tests for Approval. Ill Email: Creative is due 3-5 ting, once test is approved, ed. Creative must contain:

launched date is determined. Creative must contain: Client name/address, Opt out of future Emails & an unsubscribe response vehicle. Creative required in HTML & Text versions. We provide Tracking report with Delivered Qty, Opens & Click Thru Rates.

CONTACTS Contact Name	Role	Email	Phone	Fax
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