## New Movers COA by GrayHair Direct - New Movers





New Movers COA by GrayHair Direct offers uniquely sourced new mover weekly hotlines of consumers and businesses that have moved from one address to another. GrayHair Direct manages data solutions and provides change of address management services for major firms. This new mover file is unique offering old address vs new address and is fully enhanced with transactional purchase data, demographics, lifestyle and credit scoring data. Top New Mover File!

SEGMENTS			
12,372,000	Total Universe / Universe Rate		\$75.00/M
275,000	Weekly Hotline	+	\$20.00/M
2,000,000	1 Mos. New Movers	+	\$15.00/M
4,753,000	3 Mos. New Movers	+	\$10.00/M
12,372,000	12 Mos. New Movers		\$75.00/M
1,156,000	1 Mos. New Movers & Donors	+	\$10.00/M
102,000	1 Mos. Bankrupt New Movers	+	\$10.00/M
902,000	1 Mos. New Movers & Mail Order Byrs	+	\$10.00/M
110,524	1 Mos New BUSINESS MOVES	+	\$20.00/M
250,000	Move Date: November 2016	+	\$10.00/M
	At Email Address	+	\$25.00/M

## **ID NUMBERS**

 Manager ID

 NextMark ID
 315753

 mIn ID
 315753

 SRDS ID

#### **MEDIA TYPE**

Business and Consumer



#### SOURCE

Compiled lists, Multi Sourced, Masterfile enhanced, Direct mail sold

## GEOGRAPHY

USA

## OPT-IN

#### MAINTENANCE

 Market Entry
 10/18/2011

 New to Manager
 10/18/2011

 Counts Through
 11/30/2017

## DATA CARD MAINTENANCE

 New To System
 10/18/2011

 "New to System"
 11/24/2011

 Announcement
 12/04/2017

 Last Update
 12/04/2017

 Next Update
 01/08/2018

 Update Frequency
 MONTHLY

## DESCRIPTION

New Movers COA by GrayHair Direct offers uniquely sourced new mover weekly hotlines of consumers and businesses that have moved from one address to another new address. GrayHair Direct manages data solutions and provides address management services for major firms. GrayHair Direct New Mover file is ahead of most other new mover files offering old address vs new, weekly hotlines and is fully enhanced with transactional purchase data, demographics, lifestyle and credit scoring data.

Marketers can reach specifically those individuals and/or households at a pivotal time of moving. Moving requires establishing new services such as cable, phones, banking, gyms, pet groomers, schools, insurance and more. In addition moving opens up the need for lots of shopping! Mailers can select new movers from one geographic location by zip code, scf code or state to another specific area. Number of generations in the house, number of children and religious and political affiliation is selectable. The file is well enhanced with robust transactional data to help further define a targeted prospect by purchase activity. This new mover file is highly recommended file for insurance, regional non-profits, retailers, utility service providers and many more seeking to connect with new prospects in the neighborhood. Business movers are also available from GrayHair Direct.

**Special Selects Available**: Adult Age, Birth Month/Year, HH Income, Individual Income, Marital Status, Home ownership vs. Renters, Ethnicity, Donors by Category, Political Affiliation, Credit Score, Credit Card Type, Home Value, Net Worth, Education Level, Occupation, Transactional Buyer Activity from Product Categories such as Children, Home Furnishings, Gardening, Home Improvements and more! Inquire

# Weekly hotline available!

**Demographics:** 43% Male, 46% Female, Avg Age 36, Avg HH Income \$60K, Mostly Homeowners

Opt-in Email address data has been appended to the file. Allow additional time for processing.

Co-Op Modeling – Overage Data can be sent to Mailers Co-op for Modeling. Payment required on records used and \$15/M run charges on balance. Volume Discount terms available

Email Orders: 25,000 Minimum

Creative requirements: HTML & Plain Text Include client name & address & opt out option. Creative services available for \$275/F fee.

Provide: Subject Line and Seed List. 2 Tests included, additional test blasts \$150/F email. Tracking report with delivered, opened, click thru.

Personalization available. Can suppress housefile, inquire. Prepayment required on all email

SELECTS	
Age	\$8.00/M
Credit Card Type	\$10.00/M
Credit Score Ranking	\$15.00/M
Demographics	\$10.00/M
Donor by Category Cause	\$10.00/M
Donor transactions	\$10.00/M
Gender	\$8.00/M
Exact Age Birth Month/Yr	\$15.00/M
Home Market Value	\$15.00/M
Individ. vs Family Move	\$8.00/M
Mail Order Buyers	\$10.00/M
Old Address vs New	\$10.00/M
Product Categories	\$10.00/M
Subscribers by Category	\$10.00/M
Marital Status	\$10.00/M
Home ownership vs Renters	\$10.00/M
Credit Lines	\$10.00/M
Net Worth	\$10.00/M
Education Level	\$10.00/M
Occupation	\$10.00/M
Product Categories such as Children	\$10.00/M
Move Date	\$10.00/M
Co-Op Modeling	\$30.00/M
Lifestyle/ Interests	\$10.00/M
Run charges	\$15.00/M

## MANAGER

DSA Direct, LLC

GENDER	
Male	43%
Female	46%

AVERAGE INCOME	
Value	\$60,000.00
MINIMUM ORDER	
Minimum Quantity	10,000
Minimum Price	\$500.00
COMMISSIONS	
Broker	20%
Agency	15%
NET NAME ARRANGEMENTS	
Net Name is allowed	
Floor	85%
Minimum Quantity	50,000
Run Charges	\$8.00/M
EXCHANGES	
Exchange is not allowed	
REUSE	
Reuse is allowed	
Minimum Quantity	3,000
Run Charge	
CANCELLATION	
Charges	\$100.00/F

## CANCELLATION INSTRUCTIONS

Orders canceled after mail date and/or merge will be at full rental rate. Orders received & processed will incur a \$100/F cancel fee, \$15/M run charges & shipping/ material fees.

KEY CODING	
<b>Key Coding is available</b> Charges	\$3.00/M
ADDRESSING	
FTP	\$75.00/F
EMAIL	\$75.00/F
SPECIAL INSTRUCTIONS	

Sample Mail Piece Required for Approval. Prepayment on first time orders. Low Nets Available for Large Volume Mailers.

CONTACTS				
Contact Name	Role	Email	Phone	Fax
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