Collectibles Buyers from Orchard Brands



Collectibles Buyers from Orchard Brands provides buyers that are avid buyers of collectible novelty products such as plates, figurines, coins and more. The mature, mostly female direct mail buyer audience is ideal for many collectibles and home décor offers.

SEGMENTS			
621,000	Total Universe / Universe Rate		\$80.00/M
35,159	1 Month Buyers - 2+ Collectibles	+	\$10.00/M
90,204	3 Month Buyers - 2+ Collectibles	+	\$10.00/M
189,000	12 Month Buyers - Collectibles	+	\$10.00/M
151,145	1 Mos. Buyers - Coin Collectibles	+	\$10.00/M
38,759	1 Mos. Buyers - Doll Collectibles	+	\$10.00/M
64,414	1 Mos. Buyers - Figurine Collectibles	+	\$10.00/M
33,181	1 Mos. Buyers - Plate Collectibles	+	\$10.00/M
88,969	1 Mos. Buyers - Stamp Collectibles	+	\$10.00/M
97,002	1 Mos. Buyers - Sports Memorabilia	+	\$10.00/M
25,000	1 Mos. Buyers - Military Memorabilia	+	\$10.00/M
	Fundraiser Base Rate		\$65.00/M
	Publishers Rate		\$75.00/M
2,500,000	Facebook Ad Base Rate \$25/M + \$7/M	+	\$25.00/M

ID NUMBERS	
Manager ID	
NextMark ID	472640
mIn ID	365020
SRDS ID	

MEDIA TYPE		
Consumer	=.	(a)

SOURCE	
Direct mail sold	

GEOGRAPHY	
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WATNIEWANCE	
Market Entry	01/11/2017
New to Manager	
Counts Through	03/31/2018

DATA CARD MAINTENANCE	
New To System	01/09/2017
"New to System"	01/12/2017
Announcement	
Last Update	04/12/2018
Next Update	05/08/2018
Update Frequency	MONTHLY

DESCRIPTION

Collectibles Buyers from Orchard Brands provides buyers that are avid buyers of collectible novelty products such as plates, figurines, coins and more. The mature, mostly female direct mail buyer audience is ideal for many collectibles and home décor offers. Orchard Brands is a family of catalog and web brands that offers clothing, footwear, home and health products for men and women. The collectibles purchase activity has been appended to the hotline Orchard Brands buyer transactions. # of Purchases selectable!

Orchard Brands Masterfile contains unduplicated buyers from Orchard Brands Titles that include Blair, Haband, Norm Thompson, Gold Violin and Solutions. A complete listing is below for reference. The file updates monthly and offers added selects such as Multi-Donors, interests and demographic selects to further define your ideal prospect from this large masterfile.

Profile: 72% Female, 20% Male, Avg. Age 55+, Avg. Sale \$65, Avg. HH Income: \$43,000

Special Selects: File has several overlays applied to data. Demographic, Lifestyle, Cooperative Database Activity, Collectibles Buyers by # of Purchases, Collectibles Categories: Coins, Dolls, Figurines, Plates, Sports, Stamps, General Collectibles. Military, Religious, Antiques, reading interests, Interest in History, Horses, Avg. Purchase, Demographic, Lifestyle Interests and more selectable. Inquire.

Ailment Data: Arthritis, Diabetes, Cholesterol, Joint Mobility, Prostate/Potency concerns.

Modeling:

Types: Good Customer Match, Regression.

Data Required: 100M Minimum Order Qty: 50M, \$25/M Scoring Fee. Model Build: 4-6 Weeks

WILAND MODELING AVAILABLE! If your mailer has a Wiland Built Model, we can apply

that to the Orchard Brands file to enhance your mailer results! Inquire for more details!

Facebook Advertising: 50M Min. \$25/M base, rate, \$7/M Onboarding. Media Buy paid directly to Facebook. Full service is available with Campaign Management, Response Analysis & Reporting for additional cost. Select your Orchard Brands segment and we will post your clients Facebook Account.

View All Brands www.OrchardBrand.net

Orchard Brand Titles: Appleseed's, Bedford Fair, Blair Home, Blair Mens/Women, Brownstone, Coward Shoe, Drapers & Damon's, Fashion Specialists, Gold Violin, Haband Mens/Ladies, Lew Magram, Linen Source, Monterey Bay, Norm Thompson, Old Pueblo Traders, Regalia, Sahalie, Solutions, Tog Shop, Value Showcase, Willow Ridge, Wintersilks. (not all the titles are mailing or contributing hotline buyers to the file)

SELECTS	
Age Range	\$10.00/M
Childs Age Range	\$10.00/M
Childs Date of Birth	\$10.00/M
Date of Birth	\$10.00/M
Demographic	\$10.00/M
Donor by Category Cause	\$10.00/M
Ethnic/Ethnicity	\$15.00/M
Gender/Sex	\$8.00/M
Geo/Geographical	\$8.00/M
Household Income	\$10.00/M
Lifestyle	\$8.00/M
Multi Donor	\$10.00/M
Number of Children	\$10.00/M
Presence of Child	\$10.00/M
Religion/Religious	\$10.00/M
Model Scoring Fee	\$25.00/M
Cooperative Database Activity	\$10.00/M
Mail Order Donors	\$10.00/M
FACEBOOK AD MATCH Base Rate	\$25.00/M
Number of Orders Placed	\$10.00/M
Collectibles Category	\$10.00/M
Products	\$10.00/M
Ailment Data	\$25.00/M
Facebook Onboarding	\$7.00/M
MANAGER	
DSA Direct, LLC	
UNIT OF SALE	
Average	\$65.00
GENDER	
Male	20%
Female	72%

AVERAGE INCOME	
Value	\$43,000.00
MINIMUM ORDER	
Minimum Quantity	7,500
Minimum Price	\$450.00
COMMISSIONS	
Broker	20%
Agency	15%
NET NAME ARRANGEMENTS	
Net Name is allowed	
Floor	85%
Minimum Quantity	50,000
Run Charges	\$8.00/M
EXCHANGES	
Exchange is not allowed	
REUSE	
Reuse is allowed	
Minimum Quantity	0
Run Charge	
CANCELLATION	
Charges	\$100.00/F

CANCELLATION INSTRUCTIONS

Orders canceled after mail date and/or merge will be at full rental ratel no exceptions. Orders received & processed will incur a \$100/F cancel fee, \$15/M run chrgs & shipping fees.

KEY CODING	
Key Coding is available Charges	\$2.00/M
ADDRESSING	
EMAIL	\$75.00/F
FTP	\$75.00/F
RUN CHARGE	\$8.00/M
SPECIAL INSTRUCTIONS	
Sample mail piece required for approval. Prepayment for first time users.	

CONTACTS				
Contact Name	Role	Email	Phone	Fax
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★ = Primary contact

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